

K & Q CONSULTING

#### **Executive Education**

Holding at: London School of Economics and Political Science Houghton Street. London. WC2A 2AE United Kingdom.





#### **PROGRAM DETAILS**

#### **2023 DATE**

Aug 27 - Sept. 2

The program begins at 8:30 a.m. Monday and ends at noon Friday.

#### INVESTMENT

£3.355 Pounds

Investment includes tuition, continental breakfasts, lunches, coffee breaks, and educational materials.

#### LOCATION

London School of Economics and Political Science Houghton Street. London. WC2A 2AE UK.

#### **FACULTY**

#### **Prof Waheed Alabi John**

Lead Faculty School of Strategic Management The London School of Economics

#### Dr. Sheel Peter

Associate Professor of Management Studies University of Liverpool United Kingdom The overall focus of this short-course is to acquire skills to improve leadership quality and performances

The major modules of discussion are:

Decision-Making and Negoti ationSkills

(Providing the participants with the tools to improve the

(Providing the participants with the tools to improve their negotiation skills, influence, and decision-making process).

Strategic Thinking for Turbulent Times

(Global digital disruptionshave accelerated significant uncertainty that demands new skills in strategic thinking for leaders that will excel effectely and navigate through these turbulent t times).

Efffecte Leadership CommunicacatioMastering Persuasion and Influence

Communicationwith results is perhaps the most essenntiaskill leaders can hone. Whether in pitching a new idea, moti aating teams, driving change, or gettin buy-in from stakeholders, Skills to gain confidence in ability to mot ate, persuade and conveying the right message effectively requires superb communication abilities).

Without the right communication techniques, even most innovati e ideas and important dirrectes can fall flat.

#### **EMPOWERING LEADERS TO FIND THE BEST SOLUTIONS**

Rather than superficially solving a company's problems, we teach leaders concepts and frameworks for continually producing the finest solutions and efficiently applying them in your organizaization. Participa ts will emerge as beer thinkers, capable of not only applying tried-and-true methods to the concerns at present but also approaching and solving the unknown challenges that lie ahead.



#### INQUIRY, INSIGHT, IMPACT,

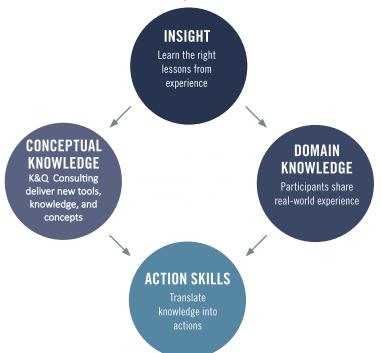
Three terms characterize the efffecteness and effects of a unique approach to learning, analyzing, and interacting.

The K & Q Consultingapproach is a crit al component of our customised programmes. All participa ts in our programmes will have transformaationaexperiences as a result of this strategy, which will help them become more empowered and powerful leaders in your organisation.

#### RARE INSPIRATION

Empirical evidence (real-world data) and analysis are crucial at K & Q Consulting.PParticipts can visualize attracte new business ideas thanks to a varied set of analylyal and behavioural frameworks.

We teach not what to think, but how to think through complex business issues—empowering executives to solve today's most intractable business challenges



#### **KEY TAKEAWAY:**

When it's all said and done, your executives learn the value of constructive questioning and a willingness to alter beliefs in the light of new data, to recognize the importance of multiple viewpoints, to take calculated risks, and to ultimately deliver powerful performance.

## Our approach to custom program design

#### A COLLABORATIVE PROCESS

We ensure that programmes are exactly suited to your needs through our interactie four-step approach. From planning to delivery and post-program follow-up, members of the K & Q Consultingfaculty and administraate team who begin a relalationshremain the same. We collaborate closely with customers to ensure that we have the proper people in place who can create a value-added relationship while also delivering high-impact, results-driven learning.



# We are raising high-impact, custom Executive Education

The realities of economic and technical progress have significantly raised the bar for gaining a competit e advantage. As the need for a more innovavae and stringently tailored Ex Exece Education programme grows, so does the requirement for a higher standard of leadership.

K & Q Consulting is at the forefront of designing and execuung highly customised programmes to fulfil our clients' leadership development objectes.

Our programmes have improved senior management's leadership, strategy, and decision-making abilities, enabling firms throughout the world to expand and innovate. We've worked with firms ranging from top consumer packaged goods to global financial services. We've built general management programmes for executi es from the Americas, Asia, Europe, Africa, and the Middle East, working with both public and private sector clients.

### The K&Q Consults Approach

Organisationsmust empower leaders at all levels to achieve the higher levels of agility, innovation, and customer focus required to build long-term shareholder value in this challenging climate.

These new requirements necessitate inventineness and adaptability- not simply keeping up with trends, but anticipation atin them and understanding when to reject them. At K & Q Consultinal, we take a one-of-a-kind approach to developing leaders who can meet these challenges and prosper for the rest of their lives.

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