



**K & Q CONSULTING**  
Human Capacity Development Expert

# ACCELERATING CAPACITY FOR HIGH PERFORMING LEADERS

Rightly Positioning Executive Education

**K & Q CONSULTING**

## Executive Education

Holding at:  
London School of Economics  
and Political Science  
Houghton Street, London,  
WC2A 2AE United Kingdom.



## PROGRAM DETAILS

### 2023 DATE

Aug 27 - Sept. 2

The program begins at 8:30 a.m. Monday and ends at noon Friday.

### INVESTMENT

£3,355 Pounds

Investment includes tuition, continental breakfasts, lunches, coffee breaks, and educational materials.

### LOCATION

London School of Economics  
and Political Science  
Houghton Street. London.  
WC2A 2AE UK.

### FACULTY

#### Prof Waheed Alabi John

Lead Faculty  
School of Strategic Management  
The London School of Economics

#### Dr. Sheel Peter

Associate Professor of Management Studies  
University of Liverpool  
United Kingdom

The overall focus of this short-course is to acquire skills to improve leadership quality and performances

The major modules of discussion are:

Decision-Making and Negotiation Skills

(Providing the participants with the tools to improve their negotiation skills, influence, and decision-making process).

Strategic Thinking for Turbulent Times

(Global digital disruptions have accelerated significant uncertainty that demands new skills in strategic thinking for leaders that will excel effectively and navigate through these turbulent times).

Effective Leadership Communication Mastering Persuasion and Influence

Communication with results is perhaps the most essential skill leaders can hone. Whether in pitching a new idea, motivating teams, driving change, or getting buy-in from stakeholders, skills to gain confidence in ability to motivate, persuade and conveying the right message effectively requires superb communication abilities).

Without the right communication techniques, even most innovative ideas and important directives can fall flat.

### EMPOWERING LEADERS TO FIND THE BEST SOLUTIONS

Rather than superficially solving a company's problems, we teach leaders concepts and frameworks for continually producing the finest solutions and efficiently applying them in your organization.

Participants will emerge as better thinkers, capable of not only applying tried-and-true methods to the concerns at present but also approaching and solving the unknown challenges that lie ahead.

## INQUIRY. INSIGHT. IMPACT.

Three terms characterize the effectiveness and effects of a unique approach to learning, analyzing, and interacting.

The K & Q Consulting approach is a critical component of our customised programmes. All participants in our programmes will have transformational experiences as a result of this strategy, which will help them become more empowered and powerful leaders in your organisation.

### RARE INSPIRATION

Empirical evidence (real-world data) and analysis are crucial at K & Q Consulting. Participants can visualize attractive new business ideas thanks to a varied set of analytical and behavioural frameworks.

**We teach not what to think, but *how* to think through complex business issues—empowering executives to solve today’s most intractable business challenges**



### KEY TAKEAWAY:

When it’s all said and done, your executives learn the value of constructive questioning and a willingness to alter beliefs in the light of new data, to recognize the importance of multiple viewpoints, to take calculated risks, and to ultimately deliver powerful performance.

# Our approach to *custom* program design

## A COLLABORATIVE PROCESS

We ensure that programmes are exactly suited to your needs through our interactive four-step approach. From planning to delivery and post-program follow-up, members of the K & Q Consulting faculty and administrative team who begin a relationship remain the same. We collaborate closely with customers to ensure that we have the proper people in place who can create a value-added relationship while also delivering high-impact, results-driven learning.

# We are raising *high-impact, custom* Executive Education

The realities of economic and technical progress have significantly raised the bar for gaining a competitive advantage. As the need for a more innovative and stringently tailored Executive Education programme grows, so does the requirement for a higher standard of leadership.

K & Q Consulting is at the forefront of designing and executing highly customised programmes to fulfil our clients' leadership development objectives.

Our programmes have improved senior management's leadership, strategy, and decision-making abilities, enabling firms throughout the world to expand and innovate. We've worked with firms ranging from top consumer packaged goods to global financial services. We've built general management programmes for executives from the Americas, Asia, Europe, Africa, and the Middle East, working with both public and private sector clients.

## The K&Q Consults Approach

Organisations must empower leaders at all levels to achieve the higher levels of agility, innovation, and customer focus required to build long-term shareholder value in this challenging climate.

These new requirements necessitate inventiveness and adaptability - not simply keeping up with trends, but anticipating them and understanding when to reject them. At K & Q Consulting, we take a one-of-a-kind approach to developing leaders who can meet these challenges and prosper for the rest of their lives.

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